

*Let us help you  
build a better  
business!*

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***The Leading Resource for Small Business***

## **Full Circle Selling**

The best sales and businesspersons today use a full spectrum of sales and marketing techniques; ones that take advantage of the technologies that connect them to their customers while maintaining the real nature of human relationships. Full Circle Selling will teach you how to use the full spectrum of marketing to maintain relationships with your customers, and improve your business sales and profits.

**Presented by Joe Martinico of Joe Martinico Enterprises**

**Date/Time: Wednesday, Oct. 22 from 9:00—11:00 a.m.**

**Location:** San Jacinto Community Center  
625 South Pico Avenue  
San Jacinto, CA 92583

**Cost: There will be NO CHARGE to attend**

***Pre-registration is recommended as seating is limited.  
Register online at [www.iesmallbusiness.com](http://www.iesmallbusiness.com)***

***One on One confidential counseling sessions available  
every other Thursday at the San Jacinto Community Center***

***Call 951.781.2345 to schedule your appointment***

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